

Annual Report of The Sydney Opera House Trust 1976-1977



To the Honourable Neville Wran, Q.C., M.L.A., Premier of New South Wales.

Sir,

In pursuance of section 27 of the Sydney Opera House Trust Act, 1961, we submit for your presentation to Parliament, a report of the work and activities of the Sydney Opera House Trust for the year ended June 30, 1977.

For and on behalf of the Trust.

R to hormon,

Chairman

General Manager

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Library of the Performing Arts

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vdney Opera House Trust (as at June 30, 1977)

Sir Robert Norman, Chairman Mr E.A. Edwards, Ó.B.E.

- The Hon. Justice Elizabeth Evatt * Mr W.K. Fisher, O.C. The Hon. Sir Asher Joel, K.B.E., M.L.C. Lady Macarthur-Onslow Professor R.H. Myers, C.B.E. Mr A.H. Urguhart, C.B.E.
- The Hon. Justice Elizabeth Evatt and Mr W.K. Fisher, Q.C. were appointed to the Trust on May 1, 1977, following the expiry of the term of office of The Hon. Sir Charles Cutler, K.B.E., E.D. and Mr F.S. Buckley, O.B.E. Sir Robert Norman was appointed as Chairman of the Trust in place of Mr Buckley.

Eleven meetings of the Trust were held during the year.

Robert Norman, Chairman



Hon. Sir Asher Joel, K.B.E., M.L.C.



Lady Macarthur-Onslow



Professor R.H. Myers, C.B.E.





Mr A.H. Urguhart, C.B.E.



The Chairman of the Trust is an ex-officio member of all committees of the Trust.

The former Community Activities Committee was disbanded following a re-organisation of committees on August 19, 1976, and its responsibilities — to report on programmes designed to improve the community's understanding of the performing arts and to involve the community more closely with the activities of the House – transferred to the Programme Committee and the Public Relations and Amenities Committee.

Finance and Administration Committee

Mr A.H. Urguhart, C.B.E. (Chairman) Mr E.A. Edwards, O.B.E. Mr W.K. Fisher, Ó.C. Mr J.W. Davies (Advisory Member)

Eleven meetings were held during the year.

Public Relations and Amenities Committee

The Hon. Sir Asher Joel, K.B.E., M.L.C. (Chairman) Mr. E.A. Edwards, O.B.E. Lady Macarthur-Onslow Mr A.H. Urguhart, C.B.E.

Twelve meetings were held during the year.

Programme Committee

Lady Macarthur-Onslow (Chairman) The Hon. Justice Elizabeth Evatt Professor R.H. Myers, C.B.E.

Eleven meetings were held during the year.

Catering Committee

Under the chairmanship of Mr Frank Barnes, General Manager, representatives of the Trust and Sutcliffe Catering Group have met to discuss Opera House catering on three occasions during the year.

Advisory Panel to the Library Sub-Committee

Mr C.G. Meckiff Mrs H.S. Simblist Mr J. Wars Mr Z.D. Wolanski Mrs M. Dekvvere, C.B.E.

Departmental Heads

(as at June 30, 1977)

Mr F. Barnes, General Manager

Mr D.L. Martin, Deputy General Manager

Mr E.A. Wybrew, Assistant General Manager

Mr W.R. Allgood, Administrative Officer

Mr M.D. Bain, Opera Theatre Manager (and acting manager of the Drama Theatre, Recording Hall and Reception Hall) Mr B.N.W. Benson, Concert Manager

Mr P.G. Bentley, *Librarian*

Mr D.P. Brown, Publicity Manager

Mr F.C. Callaway, Services Engineer

Mr D.B. Conyngham, House Services Manager

Mr T.S. Cornwell, Accountant

Mr R.E. Johnston, Industrial and Staff Officer

Mr D.J. Minett, *Box Office Manager* Mr L.E.C. Ravenscroft, *Functions Manager*

Mr J.R. Smith, Concert Hall and Music Room Manager

(and acting manager of the Exhibition Hall)

Mr W. Ulmer, Technical Manager

ORGANISATIONAL OBJECTIVES 1.

port

The Sydney Opera House Trust, constituted as a body corporate under the Sydney Opera House Act, 1961-1973, operates the Sydney Opera House on behalf of the Government of New Wouth Wales. The Ministerial Head of the Trust is the Premier, the Hon. Neville Wran, Q.C., M.L.A. The Sydney Opera House, as with other State cultural organisations, is associated with the Division of Cultural Activities within the Premier's Department.

The objects of the Trust, as defined in the Sydney Opera House Act, include the following:-

- the administration, care, control, (a) management and maintenance of the Opera House;
- (b) the management and administration of the Opera House as a theatre, concert hall and a place of assembly to be used for the presentation of any of the branches of the musical, operatic, dramatic, terpsichorean, visual or auditory arts or as a meeting place in respect of matters of international, national or local significance;
- the promotion of artistic taste and (c) achievement in any of the branches of the arts referred to;
- scientific research into, and the (d) encouragement of, new and improved forms of entertainment and methods of presentation and entertainment.

2. **OVERALL TRUST ACTIVITIES, 1976-1977**

Administration and Management

In March, 1977, the Sydney Opera House Corporate Plan was revised. The Plan, which in the long term is based on the objects of the Trust as stated in the Act, can be said to ensure that facilities and services of the highest standard are developed in order to satisfy the demands of the general public and the hirers of the various theatres and halls.

With the experience gained during the first three years of operation, the Trust has reviewed its objectives from time-to-time.

Short term objectives within the Plan relate to improvement of services, management of the

catering facilities by the Trust, Trust entrepreneurial activities, commercial sponsorship of the performing arts and assistance to the Government in undertaking its art policies.

During the year, two new Box Office services were introduced with the aim of stimulating ticket sales and making ticket buying easier for the public. Patrons are now able to charge the cost of ticket purchases to their Bankcard, Diners' Club and American Express accounts. The other service is called "Instant Charge", whereby patrons may telephone the Box Office to reserve tickets, the cost of which is debited to their credit card account. Both these services have met with great success.

For organisers of Party Bookings, the Box Office has now established a group booking organisers list which is growing continually. The main feature of this service is the compilation of a newsletter which is mailed to organisers every six weeks. The newsletter contains the most recent information on coming attractions which would be of interest to groups and also advises any special prices which apply. This service has also proven most successful.

Catering services in the Opera House have been operating on a management basis since April 1, 1977, under an agreement with Sutcliffe Catering Group. The company now manages all aspects of catering in the House under the overall direction and control of the Trust.

During the year, the Accounts Branch was transferred back to the Opera House from rented premises in Macquarie Street. Office accommodation for accounts staff was provided by modification of the existing ground floor reception area.

The Trust's Staff Branch is now responsible for the leave and salary records of all Opera House employees. Some of these records had been managed by the Division of Cultural Activities, Premier's Department.

Tours

Increased productivity and efficiency have resulted from an amended procedure for conducting guided tours of the House. Previously, tours commenced from the Box Office Foyer, where





The Concert Hall



orchestra

composer, in the Opera Theatre on March 13, 1977. At interval they met the cast and

Opera House Guides assembled each tour party. During the year, the tour schedule was revised. with parties assembling in the Exhibition Hall Fover. Parties now view the current exhibition prior to commencing the tour of the House. Productivity has been increased, as Guides now staff the Exhibition Hall.

Building Modifications

Close liaison and co-operation between the Trust and the Department of Public Works continued during the year.

In June, 1977, the Trust's Public Relations and Amenities Committee met with representatives of the Government Architect to discuss a proposed master plan for the re-development of the Opera House Forecourt.

Staff

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In keeping with the Public Service Board's current policy on staff limitations, which now allows for a staff ceiling of 330 based on an establishment strength of 353, the actual number of personnel employed by the Trust was 326 as at lune 30. 1977. Staff numbers were below Public Service Board ceilings because of the policy of filling only those vacancies where staffing was essential.

During the year, loss of man hours caused by industrial disputes was minimal. The only loss of "ordinary" time occurred as a result of the Medibank strike of July, 1976. Overtime bans were applied in respect of two items, staffing of the fire crew and proposed variations in the rostering of the stage crew. The bans operated for only a short period, the disputes being settled following a hearing before the Australian Conciliation and Arbitration Commission.

Negotiations for a new Sydney Opera House Agreement between the Public Service Board and the Australian Theatrical and Amusements Employees' Association were finally concluded. The new Agreement, covering salaries and conditions of employment of Opera House staff for a period of twelve months, will become operative from July 8, 1977.

Entrepreneurial and Promotional Activities

The Trust continued with its planned policy on

entrepreneurial activities; viewing these activities as being complementary to, and not in competition with, the activities of major hirers.

The Trust presented a varied range of productions during the year under review.

"Midday Music" commenced in January, 1977, replacing "Music on the Hour", which had its final performance in December, 1976, after a three year season. "Midday Music", like its predecessor, is presented in association with the Australian Broadcasting Commission and is broadcast each Sunday at noon on the Commission's second network.

"Lunchtime Happenings", a free series of programmes sponsored by the Bank of New South Wales, have gained in popularity. In particular, international travel films have drawn capacity audiences.

Outdoor entertainment, which is mainly scheduled on Sundays, has drawn crowds of up to 1,000 spectators. Outdoor activities usually feature band concerts and on occasions dance groups, puppets, street theatre and other forms of light entertainment are presented. This is another free activity.

Continuing its association with the Gilbert & Sullivan Society, the Trust presented a successful season of "The Gondoliers" in the Opera Theatre during March, 1977.

A series of four Sunday afternoon concerts, entitled "People's Orchestral Concerts" was presented in the Concert Hall between March and June, 1977. Orchestras presented were, the National Training Orchestra, the Sydney Youth Orchestra, the Western Sinfonia and the Sydney Conservatorium Symphony Orchestra. The purpose of the series was to introduce the public to reasonably priced orchestral concerts at a convenient time. The series proved that there is an audience for Sunday afternoon concerts, and a further series is planned for the new financial year.

In July, 1976, the Trust presented the Sophia Philharmonic Symphony Orchestra, from Sophia University, Tokyo, Japan.

A popular concert featuring Judy Stone, together with "The Silver Studs", was presented in

November, 1976.

July and October, 1976, saw the presentation of further concerts in the popular "Sunset Staircase Concerts" series held in the Northern Fover of the Concert Hall.

The Trust successfully experimented with entertainment for all ages. With the younger members of the community in mind, "Babar the Little Elephant" and "Peter and the Wolf" were performed by the Western Sinfonia in the Recording Hall during January, 1977. Both performances sold out.

The two cultural education presentations for children from five to eleven, "Getting to Know About the World of Ballet" and "Getting to Know About the World of Opera", returned during school holidays through the year. It has proven a pleasant, interesting and rewarding method of introducing young people to these two apsects of the performing arts.

For teenagers, the Recording Hall was converted into the "Opera House Discotheque" on Thursday and Friday nights in March, 1977, and was well patronised.

For senior citizens, a concert entitled the "Old Fashioned Show" was presented in the Concert Hall in February, 1977. The programme was made up of evergreens from musicals and popular songs from World Wars I and II, and the period in between. By popular demand, a second "Old Fashioned Show" was presented in June, 1977. Both performances were sold out.

The Sydney Opera House continued to attract large audiences to the many and varied activities mounted during the year.

The largest audience ever to attend a presentation at the House was for the 1977 New Year Celebrations, when a huge crowd gathered in the Forecourt to enjoy a concert and welcome in the New Year as the opening to the month long "Sydney Festival".

Publicity

Promotion of both Trust activities and those of other entrepreneurs was carried out at several

levels, through press, radio and television, and through Trust publications.

The main feature advertisement for overall Opera House presentations appeared in Saturday's Sydney Morning Herald, and featured general information on the House, together with details of the Trust's and hirers' activities. The Trust also advertised its own activities in other selected media.

Forthcoming activities were reviewed each week on Channel 10's "Maggie Eckardt Hour", where the Publicity Manager and a guest artist take part in an interview and discussion with a television personality.

In April, 1977, the Trust commenced a five minute interview section on the Australian Broadcasting Commission's late afternoon radio programme "Drive Time" every Friday. This programme provides the means for the Publicity Manager to discuss the forthcoming week's activities.

The House continued to be a source of interest for both national and international media representatives. All aspects of the House were promoted through the publicity generated history, construction, facilities and productions.

Opera House Weekends

In February, 1977, the Trust, in association with hirers, airlines, railways and hotels, launched a package deal promotion called, "Opera House Weekends", directed at country and interstate residents. "Opera House Weekends" cover travel, accommodation, meals, together with performances, tours and exhibitions at the House, for an all-inclusive price.

Following the success of the first package promotions, the scheme has been expanded to include "Sydneyside Adventures", a series of cultural and heritage tours for young Australians.

Trust presentations were also promoted by posters and publications. The Trust's publications co-ordinate and promote both its own activities and those of all hirers. Distribution of these publications covers both the national and international fields.

"Sydneyside Adventures" offers similar ingredients to "Opera House Weekends" and also includes escorted tours of historical and other cultural areas of Sydney.

Modifications and Maintenance

During the year, the kitchen area of the Harbour Restaurant was re-tiled, and additional electrical services installed.

New ticket office facilities to serve the Reception Hall have been constructed in the Box Office Foyer.

A number of non-public areas, previously mechanically ventilated, have now been linked into the air-conditioning system.

An electrical distribution board, capable of carrying 300 amps per phase has been installed to cater for the power requirements of Forecourt events similar to the "Festival of Sydney" open-air concert.

A Shure sound system has been installed in the Concert Hall. The system made a successful debut when used for a concert featuring a "big-band" sound.

Additional spot lights have been installed in the Opera Theatre and Concert Hall. Used in combination with the existing facilities, which have now been modified, both auditoria possess lighting systems with greater output and flexibility.

3. FORWARD PLANNING

Modifications to enlarge the Opera Theatre orchestra pit will commence in January, 1978. At present the pit can accommodate between 56 and 60 musicians. This capacity will be increased to between 70 and 75 musicians by moving the wall of the pit further under the apron of the Opera Theatre stage. At the same time alterations will be carried out which will enable the audience and singers to hear the orchestra more clearly.

The work is estimated to take approximately ten weeks to complete. The Australian Opera, which would normally be performing in the Opera Theatre at this time, will present opera in the Concert Hall during January, February and March.

Although work progressed on the construction of the Grand Organ during the year, delays are being experienced because of technical problems with overseas fabricated organ pipes. These problems have delayed the completion date until some time in 1978.

Consideration of proposals for computerised ticketing for the Box Office are continuing and two systems are being studied.

4. HIRERS

Major hirers of the Opera House theatres and facilities during the year were: The Australian Opera, The Australian Broadcasting Commission, The Australian Ballet, The Old Tote Theatre Company, Musica Viva Australia and the National Film Theatre of Australia.

Other hirers presenting films in the Music Room have had success with seasons of surfing and Australian adventure films. Two Australian films "Highway One" and "Journey into Yesterday" had their first showings in the Music Room, and others were screened during the year.

RETIREMENT OF TRUST MEMBERS

On behalf of the Sydney Opera House Trust, I would like to pay tribute to the work of the two Trust Members who retired earlier this year, Mr F.S. Buckley, O.B.E., and the Hon. Sir Charles Cutler, K.B.E., E.D.

Mr Buckley was appointed to the Trust on May 1, 1969, and served as its Chairman from May 7, 1975, until his term of office expired on May 1, 1977.

Sir Charles Cutler was appointed to the Trust on May 7, 1975, and served the Trust until May 1, 1977.

Both members placed a wealth of experience and ability at the disposal of the Trust, their expertise in matters commercial, financial and administrative has been an invaluable asset which has enabled the Trust to operate as an efficient policy making unit for the management of the House.







Acknowledgements

The Sydney Opera House Trust wishes to thank the following for donations to the Dennis Wolanski Library of the Performing Arts.

Alcan, Alison, Mrs C Anderson, Mrs M Angus & Robertson Australasian Publishing Company Babbage, Mrs M Bennett, Miss Norah Blanks, Mr Fred Bongers, Mr Carl Bonynge, Mr Richard Book Wise (Aust) Pty Ltd Boosey & Hawkes (Aust) Pty Ltd Bourke, Mr Maurie Bowl, Miss Joyce Byrne, William D Candlish, Mrs M Cantwell, Mrs H.J. Carroll, Mrs D Carter, Mr A.J. Chapple, Mr É Chu, Miss Christina Cohen, Mrs Jean V Collins (William) Aust. Ltd Consulate-General of Switzerland Coombs, Mrs N Council of the City of Sydney Cowling, Mrs G Cox, Mr Geoff Croshaw, Mrs I Dabell, Miss O Davis Publications Pty Ltd Dekyvere, Mrs Marcel, CBE Dowds, Mrs N Dowling, Mrs J Downing, Miss Sonia Dullo, Mr W.A. Dunstan, Mr Roy Eason, Mrs E Elkins, Miss Margreta Elms, Miss Lauris, OBE Erickson, Mr Scott Fabinyi, Dr Andrew Fisher, Mrs Barbara

Gardiner, Mrs G Garrett, Mrs Margaret Gilbert & Sullivan Society Glanfield, Miss R Goldsmith. Mrs L.G. Goodman, Miss D Griffiths, Mr Harry Guidice, Mr & Mrs Bill Hamlyn (Paul) Pty Ltd Hargreaves, Mrs Ailsa Hart. Mrs Éritz Hazlett, Mr E Hebrew University, Jerusalem Hughes, Miss Cynthia Hughes, Mr Howard Ireland, Mrs Claire Iverson, Mrs D.M. Jackson, Mr J Jenkins, Mrs B Jenkins, Miss E Johnston, Miss Barbara Jones, Mr Peter Kelly, Mrs Virginia Light, Mr Alan Little, Mr G.S. Locksley, Mrs S.J. Lovell, Mrs Pat Lynton, Mr Michael Martin, Mr Llovd Merewether, Mrs E.R.H. Menthuen of Australia Meyer, Mr E.M. Nardi, Miss Lucia Nassie, Mr Y Nedwich, Mrs J.W. Needham, Miss R Nicholls, Miss C O'Dell, Mrs F Olsen, Mr John Palmerston, Mrs D Price, Mrs Jean Quentin, Professor R Rice, Marjorie Emily (Decd) Richards, Mr Peter Robertson, Miss M Robinson, Mrs P.D. Romanoff, Mrs S Rowan, Mrs W Self, Miss Winifred Setchell, Mrs G.H. Sharpe, Miss N Shaw, Miss G Sherrard, J.M.

Smith, Miss E.M. Southgate, Mr Ken Swinson, Miss S.M. Sydney Opera House Appeal Fund Ladies Committee Tauro, Mr S Thek, Mr Michael Thomas, Mr L Thompson, Mrs F Walker, Mr G Walker, Miss G.A. Watt, Mr J.G. Williams, Mrs Dora Wilson, Miss Strella Wooster, Mrs M Yelland, Mr H.L., OBE



Opera Theatre loge







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Barry Tuckwell



Ronnie Corbett



Lucrezia Borgia — Joan Sutherland



Sammy Davis Jnr

Australian Broadcasting Commission Presentations

Sydney Symphony Orchestra Resident Conductor: Willem van Otterloo Concert Master: Donald Hazelwood

Guest Conductors

Paavo Berglund Vanco Cavdarski Carlo Felice Cillario Peter Eros John Hopkins Hiroyuki Iwaki Henry Krips David Measham Robert Pikler Kurt Sanderling Elyakum Shapirra Denis Vaughan

Guest Artists, Associate Artists and Accompanists

Elly Ameling Australian Youth Orchestra Valda Aveling Beverley Bergen Michel Block Bob Barnard Jazz Band Alfred Brendel Reid Bunger lames Christiansen Romola Costantino Robert Dawe Joerg Demus Ronald Dowd Margreta Elkins Lauris Elms Peter Frankl James Galway I Musici Zoltan Kocsis Lone Koppel-Winther Alan Light Alexander Major Raymond McDonald Helen McKinnon Stoika Milanova Jessye Norman Geoffrey Parsons Ian Partridge Beryl Potter Elizabeth Powell

Marilyn Richardson Donald Shanks John Shaw Janos Starker Sydney Philharmonia Choir Barry Tuckwell Rachel Valler Zvi Zeitlin

Musica Viva Australia Presentations

Bartok Quartet Beaux Arts Trio Bulgarian String Quartet Festival Strings Lucerne The King's Singers London Sinfonietta Parrenin Quartet Stuttgart Piano Trio

Overseas Visiting Artists Presented by Other Hirers Included

The Alexander Brothers Frida Boccara Ronnie Corbett Sammy Davis Jnr Dick Émery Roberta Flack David Frost Joe Grech Barry Guy Barrie Ingham Billy Joel Jimmy Laurie Melanie Paolo Mengoli Nana Mouskouri William Pearson Ian Powrie and Band Mino Reitano Lorenzo Sabatucci Claudio Saint-Juste Jimmy Shand Jennifer Shaw Dinah Shore Gilberto Petrucci Sophia Philharmonic Orchestra Luciano Tajoli Iva Zanicchi

Financial Report

Total receipts for the financial year 1976/77 from all sources (excluding N.S.W. State Government endowment and subsidies) amounted to \$3,183,171 compared with \$2,843,811 for the previous year, an increase of 11.9%. The following activities provided the receipts:-

	1976/1977	%
Hire of auditoria, halls and other areas. Concessions — Catering and Shop. Trust Promotions and Exhibitions Park and Ride. Publications. Guided Tours. Programme Sales Commission	1,345,783 205,680 203,505 143,756 18,607 219,535 26,887	42.3 6.5 6.4 4.5 .6 6.9 .8
Miscellaneous Receipts from Hirers for various facilities and services	611,441 4,615 403,362	19.2 .1 12.7
	\$3,183,171	100.0

Total expenses for the financial year 1976/77 amounted to \$8,416,527 compared with \$7,138,604 for the previous year, an increase of 17.9%. Expenditure consisted of the following:-

	1976/1977		%
Salaries and payments in the nature of salaries, together with charges related to salaries (insurance, superannuation, payroll tax) Cleaning Electricity Insurances Publicity Building maintenance. Park and Ride Trust Promotions and Exhibitions Catering Other Administrative Expenses	4,936,792 546,167 380,217 172,800 122,684 792,628 194,490 243,052 620,132 407,565	÷	58.6 6.5 4.5 2.1 1.5 9.4 2.3 2.9 7.4 4.8
	\$8,416,527		100.0

During the year the New South Wales State Government contributed \$4,920,000 as an endowment in terms of Section 20 of the Sydney Opera House Trust Act, 1961-1973. This represented an increase over the previous year of 10.4%.

In addition the N.S.W. Government provided \$60,000 as a Special Grant to assist the Trust in presenting performances.

		Concert Hall	rt Hall		Opera	Opera Theatre	D	Drama Th	Theatre	Mu	Music Room	_	Ex Ha	Exhibition Hall	Reception Hall	uo	Reco Hall	Recording Hall	Reh Roo	Rehearsal Room	Total			Outdoor Activities	or ies
1976–1977		Events	Attendarice	Capacity %	Events	Attendance	Capacity %	Events	 Attendance	Capacity %	Events	Attendance	Capacity %	Attendance Events	Events	Attendance	Events	Attendance	Events	Attendance	Events	Attendance	Capacity %	Events	Attendance
OPERA	Subscription				60	79,879	86														60	79,879	86		
	Non Subscription	11	22,113	98	123	161,123	87										e.		205		137	183,441	88		
BALLET/DANCE	Subscription				75	102,430	94							 							75	102,430	94		
	Non Subscription				10	8,269	82	14	3,185	46	4	924	55				12	3,447	2		40	15,825	62	5	1,500
DRAMA/ DECDEATION	Subscription							301 11	112,557	70						S.,					301	112,557	70		
	Non Subscription	20	1,754	N/A				15	5,982	35		272	65			(4	437	2		40	8,445	48	2	500
ORCHESTRAL	Subscription	81	176,169	81																	81	176,169	81		
	Non Subscription	12	20,082	66													2	869	80		14	20,780	66		
SCHOOLS PERFORMANCES	MANCES	26	50,514	77							21	6,741	77				22	3,319	6		69	60,574	77	7	2,571
CHAMBER	Subscription	6	21,780	90		-											7	325	S		11	22,105	06		
	Non Subscription	4	3,343	80							2	174	21								9	3,517	66		2,000
RECITALS	Subscription	6	15,336	63										 							6	15,336	63		
	Non Subscription	6	3,967	76							5	988	49		-	91	3	356	9		15	5,402	64		
LIGHT CONCERTS/JAZZ/VARIETY	JAZZ/VARIETY	12	138,605	79			-				9	2,072	82		5	675	35	3,844	4		117	145,196	62	65	187,626
FILMS											825 9	91,811	26		316	15,124					1,141	106,935	26		
MARIONETTES/PUPPETS	PETS							44 1	10,760	45	30	10,146	81								74	20,906	57		400
MUSIC ON THE HOUR	JR																190	19,938	<u>∞</u>		190	19,938	N/A		
EXHIBITIONS									L				12	2 63,341	1 4	12,126	-	4,006	9		17	79,473	N/A		
CONVENT./LECTUF	CONVENT./LECTURES/MEETINGS ETC.	26	7,117	50	3	1,584	N/A	3	550 N	* V/A	* 62 1	12,533 N	N/A		62	2,884	2	1,468	8 20	1,217	183	27,353	50	43	16,845
RECEPTIONS		48	10,379	N/A	27	4,772	N/A				9	1,443 N	N/A 11	1 1,430	0 39	3,957	5	666	6		136	22,980	N/A		
RECORDING & FILMING SESSIONS	MING SESSIONS	12	2,800	35	3	1,180	89	-		N/A	2	50	12		12	1,584	82		ε		115	5,614	41	1	
SPEECH DAYS		3	5,550	69																	3	5,550	69		
FASHION PARADES		3	1,550	N/A												 					3	1,550	N/A		
CONTESTS, COMPETITIONS	TITIONS	18	10,549	23	2	1,398	87	:	-		31	1,621	12		34	1,262	27	1,390	0		112	16,220	23	-	80
AUCTIONS											-	120 N	N/A 2	2 200							3	320	N/A		
RECORDED MUSIC											8	1,168	35								8	1,168	35		
TOTAL		359	491,608	75	303	360,635	89	378 13	133,034	66 1,(1,004 13	130,063	30 25	5 64,971	1 473	37,703	395	40,432	2 23	1,217		2,960 1,259,663	66	126	211,522

Statement of Receipts and Payments for the year ended 30th June, 1977

RECE	EIPTS		PAY	MENTS	
	\$	\$		\$	\$ 5
Statutory Endowment – Sydney Opera House Trust Act, 1961, Section 20		4,920,000.00	Expenses — Salaries, Wages & Allowances Cleaning Electricity	4,398,939.29 546,166.82 380,216.86	
Activities — Rental, Halls, etc. Concessions "Park and Ride"	1,345,782.76 205,679.53 143,756.05		Insurances Publicity & Advertising Fees for Services Rendered Plant, Furniture, Equipment &	260,319.77 122,684.00 38,153.48	
Publications Guided Tours Commission — Programme Sales Fees and Charges for Services	18,607.05 219,535.35 26,887.09		Stores Printing & Stationery ''Park and Ride" Building — repairs and mainten-	126,488.63 58,925.63 194,490.40	
rendered Sale of Assets Catering	606,230.73 5,210.10 403,361.83	2,975,050.49	ance, alterations and rates Travelling, sustenance, motor vehicle expenses Telephone & Postage	792,628.42 10,219.50 58,211.21	
Trust Promotions & Exhibitions – Grants towards expenses – State Government Operating Receipts	- 60,000.00 203,505.13	263,505.13	Trust Entertaining Superannuation & Payroll Tax Miscellaneous Catering	13,733.96 450,333.05 101,832.38 620,131.58	8,173,474.98
Interest on Investment		4,615.29	Trust Promotions & Exhibitions Operating Expenses		243,051.64
			Direct Payment to Promoter Aga Commonwealth Grant	inst	1,634.65
			Direct Payment to Promoter Aga State Grant	inst	4,950.00
Balances, 1st July, 1976 Bank Cash on hand Investment	581,269.86 3,700.00 50,000.00		Balances, 30th June, 1977 Bank Cash Investment	301,459.87 3,978.00 50,000.00	
	634,969.86			355,437.87	
Less: Advance Ticket Sales, Hirers Deposits, etc.	284,029.09	350,940.77	Less: Advance Ticket Sales, Hirers Deposits, etc.	264,437.46	91,000.41
		\$8,514,111.68			\$8,514,111.68

The accounts of the Sydney Opera House Trust have been audited in accordance with the provisions of Section 23 of the Sydney Opera House Trust Act, 1961.

In my opinion, the above Statement of Receipts and Payments for the year ended 30th June, 1977, is a correct record of the transactions as shown by such accounts.

Sydney, 27th September, 1977

<u>Lie</u>)Ja

Auditor-General of New South Wales

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